

**INVESTMENT PERFORMANCE SUMMARY AS OF JANUARY 2001**

For

John and Mary Demo

**NON-QUALIFIED ASSETS**

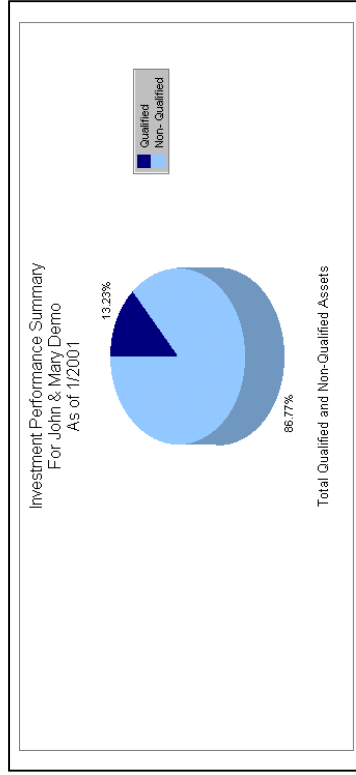
<b>ASSET CATEGORY</b> Asset Names	<b>Owner</b>	<b>Pur- chased</b>	<b>No. Of Units</b>	<b>Total Cost</b>	<b>Total Value</b>	<b>Gain/ Loss</b>	<b>Annual Dividend</b>	<b>Annual Income</b>	<b>Yield On Cost</b>	<b>Yield On Value</b>	<b>Subtotal Of Value</b>	<b>% Of Portfolio</b>
<b>BONDS</b>												
Taxable Corporate Bond	s	6/79	10,000	10,000	8,500	-1,500	85.00	850	8.50%	10.00%	8,500	1.61%
<b>CERTIFICATE OF DEPOSIT</b>												
Taxable Cert. of Deposit	j	1/87	1,000	23,000	25,000	2,000	1,537.50	1,538	6.68%	6.15%	25,000	4.73%
<b>CHECKING</b>												
Taxable Checking Account	j	1/80	1,000	0	1,000	1,000	52.50	53	N/A	5.25%	1,000	0.19%
<b>FIXED ANNUITY</b>												
Tax Def. Fixed Annuity	c	1/88	1,000	9,000	10,000	1,000	1,000.00	1,000	11.11%	10.00%	10,000	1.89%
<b>LIFE INSURANCE</b>												
John's Whole Life Policy	c	7/76	1,000	7,000	10,000	3,000	500.00	500	7.14%	5.00%	10,000	1.89%
<b>MUTUAL FUNDS</b>												
Taxable Mutual Fund	j	3/84	5,501.345	750	108,652	107,902	0.50	2,751	366.76%	2.53%	108,652	20.56%
<b>MONEY MARKET</b>												
Taxable Money Market Fund	j	3/86	1,000	50,000	65,000	15,000	3,412.50	3,413	6.83%	5.25%	65,000	12.30%
<b>NOTES</b>												
Taxable Note Carryback	j	6/96	1,000	80,000	190,186	110,186	N/A	202,461	35.66%	15.00%	190,186	35.99%
<b>SAVINGS</b>												
Taxable Savings Account	j	4/80	1,000	0	5,000	5,000	275.00	275	N/A	5.50%	5,000	0.95%
<b>STOCKS</b>												
Taxable Common Stock	j	3/82	1,000,000	800	27,270	26,470	0.85	850	106.25%	3.12%		

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For

**John and Mary Demo  
NON-QUALIFIED ASSETS**

ASSET CATEGORY Asset Names	Owner	Pur- chased	No. Of Units	Total Cost	Total Value	Gain/ Loss	Annual Dividend	Annual Income	Yield On Cost	Yield On Value	Subtotal Of Value	% Of Portfolio
<b>VARIABLE ANNUITY</b>												
Tax Def. Variable Ann.	c	1/88	1,000.000	9,000	8,000	-1,000	0.50	500	5.56%	6.25%	27,270	5.16%
<b>Total Non-Qualified Assets</b>				<b>189,550</b>	<b>458,607</b>	<b>269,057</b>		<b>214,189</b>	<b>113.00%</b>	<b>46.70%</b>	<b>458,607</b>	<b>86.77%</b>



**INVESTMENT PERFORMANCE SUMMARY AS OF JANUARY 2,001**

For  
**John and Mary Demo**  
**QUALIFIED ASSETS**

ASSET CATEGORY Asset Names	Owner	Pur- chased	No. Of Units	Total Cost	Total Value	Gain/ Loss	Annual Dividend	Annual Income	Yield On Cost	Yield On Value	Subtotal Of Value	% Of Portfolio
<b>FIXED ANNUITY</b>												
Tax Def. Ret. Fixed Annuity	c	1/88	1,000	7,000	10,000	3,000	1,000.00	1,000	14.29%	10.00%	10,000	1.89%
<b>RETIREMENT PLAN</b>												
IRA - Mary	s	3/81	1,000	0	15,900	15,900	0.00	0	N/A	0.00%		
IRA - John	c	3/81	1,000	0	24,000	24,000	0.00	0	N/A	0.00%	39,900	7.55%
<b>VARIABLE ANNUITY</b>												
Tax Def. Ret. Varble. Ann	c	1/88	2,000,000	18,000	20,000	2,000	0.08	160	0.89%	0.80%	20,000	3.78%
<b>Total Qualified Assets</b>			<b>25,000</b>	<b>69,900</b>	<b>44,900</b>		<b>1,160</b>	<b>4.64%</b>	<b>1.66%</b>	<b>69,900</b>	<b>13.23%</b>	

Grand Total All Distributions	\$	0.00
Total Distrib. Taken In Cash	\$	0.00
Grand Total All Liquidations	\$	0.00
Total Market Value	\$	528,507.39